

Skip Trace Secrets Dirty Little Tricks Skip Tracers Use Learn Skip Tracing English Edition

Skip Trace Secrets Dirty Little Tricks Skip Tracers Use Learn Skip Tracing English Edition

Downloaded from old.oplm.com by Boone & Reeves

SKIP TRACE SECRETS: DIRTY LITTLE TRICKS SKIP TRACERS USE TO LEARN SKIP TRACING

Every professional skip tracer has a toolkit of methods that go far beyond simply scrolling through public records. While the term "skip tracing" might sound like something out of a spy novel, the reality is that it is a highly practical, data-driven discipline used by debt collectors, private investigators, process servers, and even journalists. But what separates a beginner from a seasoned expert? Often, it is a set of little-known techniques the professionals guard closely. If you want to learn skip tracing at a professional level, you need to understand the mindset, the shortcuts, and yes, even a few of the dirty little tricks that make the difference between finding a dead end and locating a subject. This guide will walk you through the real-world methods that experienced skip tracers use every day, focusing on the secrets that actually work.

What Is Skip Tracing? A Quick Foundation

Before diving into the secrets, it is important to establish a baseline. Skip tracing is the process of locating a person who has "skipped" town or deliberately gone off the grid. These individuals are often referred to as "skips." The goal is to find their current contact information, including their address, phone number, email, or place of employment. While the subject might be hiding from debt, legal trouble, or simply wants privacy, the skip tracer's job is to follow the digital and paper trail they inevitably leave behind. Learning skip tracing effectively means understanding that no one truly disappears in the modern world. Every transaction, every online account, and every utility bill leaves a trace.

The Dirty Little Tricks of the Trade

Let us be clear from the start. The "dirty little tricks" discussed here are not about breaking the law. Professional skip tracers operate within strict ethical and legal boundaries, primarily governed by the Fair Credit Reporting Act (FCRA) and similar regulations internationally. Instead, these tricks refer to clever, unconventional, and highly efficient methods that most amateurs overlook. These are the shortcuts that save hours of time and uncover leads that standard database searches miss.

TRICK ONE: THE UTILITY VERIFICATION CALL

One of the most powerful tools in a skip tracer's arsenal is the simple phone call. When you call a utility company pretending to be a customer service representative from a third-party provider, you can often confirm whether a subject lives at a certain address without ever asking for a specific person. For example, a skip tracer might call a gas company and say, "Hi, I'm from the city's energy assistance program. We are updating our records for the address 123 Main Street. Can you confirm the account holder's last name is Johnson?" The utility representative often confirms or denies this without thinking twice. This is a classic example of social engineering, and it is one of the most effective skip trace secrets because it relies on human nature rather than a database.

TRICK TWO: THE NEIGHBOR INTERVIEW (WITHOUT BEING OBVIOUS)

Asking neighbors directly if they know someone often leads to a closed door. However, a skilled skip tracer uses a different approach. Instead of asking about the skip, they ask about a package. A tracer might knock on a neighbor's door and say, "I have a misdelivered package for an apartment 2B. Is that you?" Even if the neighbor says no, they often volunteer information. They might say, "Oh, no one lives there anymore. The guy moved out last month." This casual exchange reveals a wealth of information without raising suspicion. This technique is a staple in any course on how to learn skip tracing at an advanced level.

TRICK THREE: THE "FORGOTTEN PASSWORD" CLUE

This is a trick that requires access to social media intelligence (SOCMINT). When a person forgets their password on platforms like Facebook or Instagram, the recovery process often reveals part of their email address or phone number. A skip tracer will sometimes attempt the "forgot password" process on a subject's suspected account. If the platform reveals, "A code was sent to j***@gmail.com," the tracer now knows the first letter of the email and the domain. This small piece of data can be the key to finding the full email address through other public records. It is a grey-area technique that many skip tracers use cautiously.

Data Sources That Most People Overlook

If you want to learn skip tracing, you must master data sources. Here are a few that are not commonly discussed in basic manuals.

- **Property Tax Records:** While people change their mailing address, they often forget to update their property tax address. You can find a house owned by the subject in another state and trace them through the tax bill.
- **Voter Registration Databases:** These are public in many states and contain full names, addresses, and sometimes phone numbers. They are a goldmine for skip tracers.
- **Social Media Check-ins:** A subject might be hiding their location, but their friends might tag them at a restaurant. Geotagging data is a powerful location identifier.
- **Court Dockets:** Lawsuits, divorces, and evictions often include current addresses. Searching court records is a standard part of learning skip tracing.
- **Business Licenses:** If the subject owns a business, even a small one, their business license application will have a physical address.

The Art of Reverse Image Search

Most people think of reverse image search as a tool for finding a picture source. Skip tracers use it to find a person. If you have a photo of the subject, run it through Google Images or TinEye. You

might discover that same photo is used on a forgotten profile on a niche forum, a dating site, or a professional networking site. That profile might list a city or even a current employer. This is one of the skip trace secrets that requires no special software, just a keen eye and patience.

How to Use Criminal Thinking to Your Advantage

Experienced skip tracers understand criminal psychology. A subject who is hiding often behaves predictably. They use aliases, but they usually stick to a pattern. For example, a man named "John Michael Smith" might use "Mike Smith" or "John Michaels." He rarely chooses a completely random name. Additionally, if a skip is on the run, they will often contact someone they trust, such as a mother, a sibling, or a former spouse. Monitoring public records connected to these associates is a classic trick. If the mother suddenly has a new phone number in a different state, the subject might be nearby. This behavioral analysis is a critical part of any advanced guide to learning skip tracing.

Advanced Phone Number Techniques

Phone numbers are the bread and butter of a skip tracer. But simple dialing is not enough. Here are the dirty little tricks regarding phone numbers:

1. **Number Porting Information:** When a number is ported from one carrier to another, the original carrier sometimes leaves a forwarding number or a note in the system. A tracer can call the original carrier pretending to be the customer and ask, "Can you tell me why my number was ported?" Sometimes, the customer service rep reads off the new carrier's name, which gives a clue.
2. **Voicemail Greeting Variations:** If you call a number and get a voicemail, listen closely. The greeting might say, "You've reached the law office of..." or "Thanks for calling Sarah's bakery." This tells you the subject's profession or side hustle.
3. **Burner Numbers:** Even burner phones (prepaid phones) are not untraceable. They are often purchased at specific retail chains. If you can get the last four digits of the purchase transaction, you can sometimes trace it back to a specific store location. This is highly advanced skip tracing and often requires a court order, but it is a known technique.

The Role of Credit Header Data

Credit header data includes name, date of birth, Social Security Number (partial), and past addresses. This information is available through licensed skip tracing databases. The secret here is that credit headers often contain multiple "associated names." If the subject ever co-signed a loan with a roommate or a family member, that name will appear in the header. The skip tracer can then search for that associate to find the subject. This is a powerful method because it leverages the financial connections that most people forget about. If you are serious about learning skip tracing, understanding how to parse credit header data is non-negotiable.

Email Address Forensics

An email address is a digital fingerprint. Here is a trick that most people do not know: if you have an email address, you can often find the subject's IP address history by sending a tracking email or using a service like "Read Notify" (which notifies you when an email is opened). This gives you a geographic location. Furthermore, email addresses are often used to register for websites. You can enter the email into "Have I Been Pwned" to see which data breaches have included that email. The breach data often reveals other passwords or personal details the subject uses.

Social Media "Stalking" Without a Profile

Many skip tracers avoid creating fake social media profiles because it violates platform terms of service. Instead, they use the "view as public" feature. On Facebook, you can view a profile as if you were a random stranger. This shows you posts and photos that are set to "public." Additionally, you can use Google dorking to find public Facebook posts. For example, searching "site:facebook.com 'John Doe' 'New York'" often reveals a public post that includes location data. This is a legal and ethical way to gather information without directly engaging the subject. This is one of the skip trace secrets that requires technical skill, not luck.

How to Learn Skip Tracing: A Practical Roadmap

If you want to master these techniques, you need a structured approach. Here is a roadmap for learning skip tracing effectively.

- **Step 1: Master the databases.** Learn how to use TLOxp, LexisNexis, or Accurant. These are the industry standards.
- **Step 2: Practice on yourself.** Try to find your own hidden information. What can you find online about yourself? This is a safe way to learn.
- **Step 3: Learn social engineering.** Read books on human psychology. The ability to get someone to volunteer information is more valuable than any software.
- **Step 4: Understand the law.** Study the FCRA and your local privacy laws. Breaking the law will end your career.
- **Step 5: Specialize.** Some skip tracers focus on fugitives, others on debtors, and others on missing persons. Each requires a slightly different skill set.

Common Mistakes Beginners Make

Even with the best secrets, beginners make predictable errors. Here are a few to avoid:

- **Relying too heavily on one database:** No single source has 100% accurate data. Always cross-reference.
- **Ignoring the "white space":** White space is the absence of information. If a person has no social media presence, no property records, and no utility bills, that is suspicious. It often means they are using an alias or a relative's information.
- **Being too aggressive:** Calling a subject and threatening them is illegal and counterproductive. The best approach is often indirect.
- **Forgetting to verify:** A skip tracer's job is not just to find a person; it is to confirm they are correct. Verifying through multiple sources is crucial.

The Future of Skip Tracing

The world of skip tracing is evolving rapidly. With the rise of data privacy laws like GDPR and CCPA, some traditional data sources are drying up. However, new sources are emerging. The internet of things (IoT) creates data from smart devices. For example, if a subject owns a smart TV or a smart speaker, that device is constantly sending data. While accessing this data requires a warrant in most cases, it represents the future of locating people. Furthermore, blockchain technology is creating immutable records of transactions, which could become a new data source for skip tracers. To stay ahead, you must continuously learn skip tracing and adapt to the changing landscape.

Building a Career in Skip Tracing

There is a growing demand for professional skip tracers. Bail bondsmen, debt collection agencies, law firms, and even private individuals need experts who can